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April 9, 2025

Eric Engbers, CEO
NGL Communications LLC
c/o Philip Macres
Klein Law Group PLLC
1250 Connecticut Ave. N.W., Suite 700
Washington, D.C. 20036
Sent via certified mail, return receipt requested, and via email to PMacres@KleinLawPLLC.com

Re: SECOND AND FINAL NOTICE LETTER from the Anti-Robocall Multistate Litigation Task Force Concerning NGL Communications LLC's Continued Involvement in Suspected Illegal Robocall Traffic

Dear Mr. Engbers:

The Anti-Robocall Multistate Litigation Task Force's ("Task Force")¹ investigation of NGL Communications LLC ("NGL")² has shown that NGL has transmitted, and continues to transmit, suspected illegal robocall traffic on behalf of one or more of its customers. This Notice is the Task Force's second and final attempt to informally apprise you of the Task Force's concerns regarding NGL's call traffic, and to caution NGL that it should scrutinize the call traffic of its current customers, evaluate the efficacy of its existing robocall mitigation policies, and cease transmitting illegal traffic on behalf of its current customers.

The Task Force provides this Notice in order to memorialize some of its investigative findings to date.

¹ The Anti-Robocall Multistate Litigation Task Force is a 51-member bipartisan collective of State Attorneys General, led by the Attorneys General of Indiana, North Carolina, and Ohio, which is focused on actively investigating and pursuing enforcement actions against various entities in the robocall ecosystem that are identified as being responsible for significant volumes of illegal and fraudulent robocall traffic routed into and across the country.

² NGL Communications, LLC—FCC Registration No. 27599695; Robocall Mitigation Database No. RMD0001774—("NGL") is a North Carolina limited liability company. Eric Engbers serves as NGL's Chief Executive Officer. Derek Dempsay is VP of Operations and Jeremy Kelley is VP of Business Development. The FCC's Robocall Mitigation Database identifies Oregon-based IP Link Technologies Group, Inc. as NGL's principal, affiliate, subsidiary, or parent company.

Task Force's Findings Regarding NGL's Call Traffic

As you are aware, on August 1, 2022, the Task Force issued its Civil Investigative Demand ("CID") to NGL to identify, investigate, and mitigate suspected illegal call traffic that is or was accepted onto, and transmitted across, NGL's network. On November 3, 2023, the Task Force issued a Notice to NGL ("2023 Task Force Notice") memorializing some of the Task Force's findings concerning NGL's call traffic, informing you of the Task Force's continuing concerns regarding your call traffic, and cautioning NGL that it should cease transmitting any illegal traffic immediately. Based on pertinent analyses and information available to the Task Force, it appears that NGL has continued to transmit calls associated with high-volume illegal and/or suspicious robocall campaigns.

During the course of its investigation of NGL, the Task Force requested the production of call detail records for all call traffic sent to and/or through your network or which you originated on behalf of your customers during a certain time period. Additionally, as noted in the 2023 Task Force Notice, as part of its investigation into the transmission of illegal robocalls and the providers and entities that originate and/or route them, the Task Force regularly reviews call traffic information from several industry sources, including USTelecom's Industry Traceback Group ("ITG").³

Call traffic data from the ITG shows that it issued at least **365 traceback notices** to NGL since January 2019 for calls it accepted and/or transmitted onto and across the U.S. telephone network. These notices from the ITG cited recurrent high-volume illegal and/or suspicious robocalling campaigns concerning government imposters and impersonations, COVID financial relief, Amazon, student loan forgiveness, debt relief, DirecTV discounts, credit card interest rate reductions, and others, with NGL identified as serving in various roles in the call path. At least **192 traceback notices** were issued since August 2022—after the Task Force issued its CID to NGL—and, of those, still about **50% of those traceback notices** were issued since the 2023 Task Force Notice. While the traceback notices issued since August 2022 show that NGL is not being identified as the point-of-entry or gateway⁴ provider for this traffic, there is still a portion of this

³ Established in 2015, the ITG is a private collaborative industry group—composed of providers across wireline, wireless, VOIP, and cable services—that traces and identifies the sources of suspected illegal and suspicious robocalls. In December 2019, Congress enacted the Pallone—Thune Telephone Robocall Abuse Criminal Enforcement and Deterrence Act ("TRACED Act") to combat the scourge of unlawful robocalls. *See* Pub. L. No. 116-105, § 13(d), 133 Stat. 3274 (2019). Following its enactment, the Federal Communications Commission designated the ITG as the official private-led traceback consortium charged with leading the voice communications industry's efforts to trace the origin of suspected illegal robocalls through various communications networks through tracebacks. *See* 47 C.F.R. § 64.1203.

⁴ Advanced Methods to Target and Eliminate Unlawful Robocalls, CG Docket No. 17-59; Call Authentication Trust Anchor, WC Docket No. 17-97; Report and Order, Order on Reconsideration, Order, and Further Notice of Proposed Rulemaking, 87 FR 42916, 42917–18, para. 7 (2022) (defining a "gateway provider" as "a U.S.-based intermediate provider that receives a call directly from a foreign originating provider or foreign intermediate provider at its U.S.-based facilities before transmitting the call downstream to another U.S.-based provider").

traffic for which NGL is identified as the immediate downstream provider to the originating provider. Because the ITG estimates that each traced call is representative of a large volume of similar illegal and/or suspicious calls,⁵ NGL is likely continuing to cause significant volumes of illegal and/or suspicious robocalls to ultimately reach U.S. consumers, despite traceback notifications from the ITG of this identified and suspected illegal call traffic.

Further, an analysis of a set of call detail records⁶ from NGL's nationwide call traffic between the end of December 2020 and July 2022 shows that more than **1.135 billion calls were made using invalid Caller ID numbers**, which means the calling numbers making the calls used a combination of numbers that were not assigned and/or recognized as valid by the North American Numbering Plan Administrator. Each call made using an invalid calling telephone number appears to have violated the Truth in Caller ID, 47 U.S.C. 227(e)(1) and 47 C.F.R. 64.1604(a), and the TCPA, 47 C.F.R. § 64.1200(n)(4)–(5).

Additionally, NGL's nationwide call traffic included more than **7.73 million calls using illegally spoofed telephone numbers** for this same limited time period. The illegally spoofed calling numbers disguised calls as legitimate call traffic from local, state, and federal government agencies within the United States, and misrepresented callers' affiliations with law enforcement agencies and private sector entities. Each call made using an illegally spoofed calling telephone number appears to have violated the TSR, 16 C.F.R. § 310.4(a)(8), and the Truth in Caller ID: 47 U.S.C. § 227(e)(1) and 47 C.F.R. § 64.1604(a).

Finally, after an analysis of a subset of recorded voicemail messages that corresponded with the call detail records, more than **533,900 calls contained unlawful or fraudulent content**,

- a. The date and time of the call attempt;
- b. The duration of the call (calls that fail to connect are generally denoted by a zero-second duration);
- c. The intended call recipient's telephone number;
- d. The originating or calling number from which the call was placed (which may be a real number or may be spoofed);
- e. An identifier such as a name or account number for the upstream provider that sent the call attempt to the provider's network; and
- f. An identifier for the downstream provider to which the provider attempts to route the call.

⁵ USTelecom, *Industry Traceback Group Policies and Procedures*, at 4 (last revised April 2022) (*ITG Policies & Procedures*) (defining "campaign" as "[a] group of calls with identical or nearly identical messaging as determined by the content and calling patterns of the caller," where "[a] single Campaign often represents hundreds of thousands or millions of calls"), *available at* https://r01986.a2cdn1.secureserver.net/wp-content/uploads/2022/04/ITG-Policies-and-Procedures-Updated-Apr-2022.pdf.

⁶ Call detail records or "CDRs" are automatically generated records of each attempted or completed call that reaches and/or crosses a voice service provider's network. CDRs generally include the following information:

with each call's content appearing to have violated the TSR, 16 C.F.R. § 310.3(a)(2)(iii), and/or the TCPA, 47 U.S.C. § 227(b)(1)(A)(iii), (b)(1)(B), 47 C.F.R. § 64.1200(a)(2)–(3).

Lastly, analysis of a portion of NGL's likely involvement in the routing of nationwide call traffic concerning Amazon/Apple imposter robocalls was assessed. Between January 2022 and July 2024, among a nationwide sample of over 1.47 million transcribed and recorded Amazon/Apple imposter robocalls, approximately 17,700 of these Amazon/Apple imposter robocalls are estimated to be attributable to NGL. Thus, of the more than 736.5 million estimated Amazon/Apple imposter robocalls reaching consumers across the country in this sample during this period, approximately 8.88 million of these scam robocalls are estimated to be attributable to NGL.

A similar analysis of NGL's likely involvement in the routing of nationwide call traffic concerning SSA/IRS government imposter robocalls was assessed. Between September 2020 and March 2022, among a nationwide sample of over 3.9 million transcribed and recorded SSA/IRS government imposter robocalls, more than 85,100 of these SSA/IRS government imposter robocalls are estimated to be attributable to NGL. Thus, of the over 1.96 billion estimated SSA/IRS government imposter robocalls reaching consumers across the country in this sample during this period, approximately 42.5 million of these scam robocalls are estimated to be attributable to NGL.

After reviewing and analyzing the information available to the Task Force as a result of its investigation, the Task Force has concluded that NGL is and/or has been involved in, at a minimum, transmitting call traffic indicative of, and associated with, recurrent high-volume illegal and/or suspicious robocalling campaigns and/or practices, which conduct could subject NGL to damages, civil penalties, injunctions, and other available relief provided to State Attorneys General under both federal and state laws.

Overview of Select Relevant Laws

As NGL well knows, originating and transmitting illegal robocalls are violations of the Telemarketing Sales Rule,⁷ the Telephone Consumer Protection Act,⁸ and/or the Truth in Caller ID Act,⁹ as well as state consumer protection statutes.

Telemarketing Sales Rule (15 U.S.C. §§ 6101–6108; 16 C.F.R. Part 310)

In 1994, Congress passed the Telemarketing and Consumer Fraud and Abuse Prevention Act which directed the FTC to prescribe rules prohibiting deceptive telemarketing acts or practices. Pursuant to this directive, the FTC promulgated the Telemarketing Sales Rule ("TSR"). It is a violation of the TSR for voice service providers to provide substantial assistance

⁷ 15 U.S.C. §§ 6101–6108; 16 C.F.R. §§ 310.3, 310.4.

⁸ 47 U.S.C. § 227; 47 C.F.R. § 64.1200.

⁹ 47 U.S.C. § 227(e); 47 C.F.R. § 64.1604.

¹⁰ 15 U.S.C. § 6102.

to customers that the provider "knows or consciously avoids knowing" are engaged in practices that violate TSR provisions against deceptive and abusive telemarketing acts or practices. 11 State Attorneys General have concurrent authority with the FTC to sue to obtain damages, restitution, or other compensation on behalf of their citizens for violations of the TSR. 12

Telephone Consumer Protection Act (47 U.S.C. § 227; 47 C.F.R. §§ 64.1200 and 64.1604)

Under the Telephone Consumer Protection Act ("TCPA"), the FCC promulgated rules restricting calls made with automated telephone dialing systems and calls delivering artificial or prerecorded voice messages. ¹³ Additionally, the TCPA generally prohibits solicitation calls placed to numbers on the National Do Not Call Registry. ¹⁴ State Attorneys General are authorized to bring enforcement actions to enjoin violative calls and recover substantial civil penalties for *each violation* of the TCPA. ¹⁵ The TCPA exempts from its prohibitions calls made for emergency purposes and certain other calls, ¹⁶ including those made with the "prior express consent" of the called party or with "prior express *written* consent" of the called party for telemarketing calls. ¹⁷ Note, however, the FCC has found in at least one instance that single consents purportedly given by a consumer to large groups of marketers listed on an alternate webpage are insufficient to satisfy this exemption. ¹⁸

¹¹ 16 C.F.R. § 310.3(b).

¹² 15 U.S.C. § 6103; 16 C.F.R. § 310.7.

¹³ 47 U.S.C. § 227(b)(1)(A)(iii), (b)(1)(B); 47 C.F.R. § 64.1200(a)(1)–(3).

¹⁴ 47 U.S.C. § 227(c); 47 C.F.R. § 64.1200(c)(2).

¹⁵ 47 U.S.C. § 227(g)(1).

¹⁶ 47 U.S.C. § 227(b)(1)(A)–(B), (b)(2)(B); 47 C.F.R. § 64.1200(a)(1)–(3), (a)(9).

¹⁷ 47 U.S.C. § 227(b)(1)(A)–(B); 47 C.F.R. § 64.1200(a)(1)–(3), (f)(9).

¹⁸ For example, in November 2022, the FCC issued an order requiring all voice service providers to block calls from provider Urth Access, LLC. In response to allegations concerning the transmission of illegal robocalls, Urth Access claimed to have obtained express consent for each of the calls. However, that consent stemmed from websites where consumers purportedly agreed to receive robocalls from over 5,000 "marketing partners" listed on a separate site. The FCC found this type of practice insufficient to constitute express consent to the marketing partners to contact the consumers. See FCC Orders Voice Service Providers to Block Student Loan Robocalls, https://www.fcc.gov/document/fcc-orders-voice-service-providers-block-student-loan-robocalls Cease-and-Desist Robocall FCCIssues Letter Urth Access. https://www.fcc.gov/document/fcc-issues-robocall-cease-and-desist-letter-urth-access (Ceaseand-Desist Letter). We note that this decision is consistent with the FTC's interpretation of the express consent requirement of the TSR. See Federal Register, Vol. 73 No. 169, 2008 at 51182, https://www.govinfo.gov/content/pkg/FR-2008-08-29/pdf/E8-20253.pdf (consumer's agreement with a seller to receive calls delivering prerecorded messages is nontransferable); FTC, Complying Agreement Telemarketing Sales Rule. The Written Requirement. https://www.ftc.gov/business-guidance/resources/complying-telemarketing-sales-

Truth in Caller ID Act (47 U.S.C. § 227(e))

Under the federal Truth in Caller ID Act, it is generally unlawful for a person to "knowingly transmit misleading or inaccurate caller identification information with the intent to defraud, cause harm, or wrongfully obtain anything of value." State Attorneys General have the authority to bring enforcement actions for violations of the Truth in Caller ID Act and its prohibition against illegal caller identification spoofing. Such violative conduct can lead to assessments of civil penalties of up to \$10,000 for each violation, or three times that amount for each day of continuing violations. Note that any penalties for violations of the Truth in Caller ID Act are in addition to those assessed for any other penalties provided for by the TCPA.

General Note regarding State Laws

In addition to their authority to enforce the above federal statutes, State Attorneys General are empowered to enforce their respective state laws regulating various aspects of the initiation and transmission of illegal robocall and telemarketing call traffic across the U.S. telephone network. Voice service providers transmitting calls into and throughout the states are obligated to familiarize themselves with, and abide by, all applicable state laws.

Requested Action in Response to this Notice

As noted above, the Task Force is providing this Notice in order to memorialize some of its investigative findings to date. The Task Force requests that you review this Notice in detail and carefully scrutinize and actively investigate any suspected illegal call traffic that is, and has been, accepted and transmitted by and through NGL's network, in order to ensure that your current business—and any subsequently-formed businesses—follow all applicable federal and state laws and regulations, including those referenced above. If subsequent investigation shows that NGL and/or its principals continue to assist customers by initiating and/or transmitting call traffic not dissimilar from the traffic highlighted in this Notice, the Task Force may decide to pursue an enforcement action against NGL, any later-formed business entities, and the principal owners and

<u>rule#writtenagreement</u>; but see, Insurance Marketing Coalition, Ltd. v. Federal Communications Commission, -- F.4th --, 2025 WL 289152 (11th Cir. 2025) (vacating and remanding FCC rule requiring those wishing to make a telemarketing or advertising robocall to obtain (1) consent from one called party to one seller at a time; and (2) consent that is logically and topically related to the interaction that prompted the consent).

¹⁹ 47 U.S.C. § 227(e)(1); 47 C.F.R. § 64.1604.

²⁰ 47 U.S.C. § 227(e)(6).

²¹ 47 U.S.C. § 227(e)(5)(A), (e)(6)(A).

 $^{^{22}}$ Id

operators in common to both. Future action may also consist of referring the matter to the FCC for consideration of potential enforcement actions.²³

For your information, we have informed several of our federal law enforcement counterparts—including our colleagues at the FCC's Enforcement Bureau—of the Task Force's intention to issue this Notice to NGL. Finally, this Notice does not waive or otherwise preclude the Task Force from bringing an enforcement action related to conduct preceding the date of this Notice, including conduct that resulted in violations related to the call traffic referenced in this Notice.

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²³ The FCC's authorities are broad and may allow for several potential enforcement actions, including a Cease-and-Desist Letter, see, e.g., FCC Orders Avid Telecom to Cease and Desist https://www.fcc.gov/document/fcc-orders-avid-telecom-cease-and-desist-robocalls Robocalls (issued Jun. 7, 2023); FCC Issues Robocall Cease-and-Desist Letter to PZ/Illum, https://www.fcc.gov/document/fcc-issues-robocall-cease-and-desist-letter-pzillum (issued Oct. 21, 2021), a K4 Public Notice, see FCC Enforcement Bureau Notifies All U.S.-Based Providers of Rules Permitting Them to Block Robocalls Transmitting From One Eye LLC, https://www.fcc.gov/document/fcc-takes-repeat-robocall-offenders-attempts-evade-enforcement (issued Feb. 15, 2023), a Notice of Apparent Liability, see, e.g., John C. Spiller; Jakob A. Mears; Rising Eagle Capital Group LLC; JSquared Telecom LLC; Only Web Leads LLC; Rising Phoenix Group; Rising Phoenix Holdings; RPG Leads; and Rising Eagle Capital Group – Cayman, Notice of Apparent Liability for Forfeiture, 35 FCC Rcd 5948 (2020), available at https://docs.fcc.gov/public/attachments/FCC-20-74A1 Rcd.pdf, a Consumer Communications Information Services Threat ("C-CIST") Designation Notice, see FCC [Enforcement Bureau] Issues C-CIST Classification for "Royal Tiger", https://www.fcc.gov/document/fcc-eb-issues-ccist-classification-royal-tiger (issued May 13, 2024), or proceedings that may result in removal from the Robocall Mitigation Database, see, e.g., Viettel Business Solutions Company, Etihad Etisalat (Mobily), Claude ICT Poland Sp. z o. o. dba TeleCube.PL, Nervill LTD, Textodog Inc. dba Textodog and Textodog Software Inc., Phone GS, Computer Integrated Solutions dba CIS IT & Engineering, Datacom Specialists, DomainerSuite, Inc., Evernex SMC PVT LTD, Humbolt Voip, and My Taxi Ride Inc., Removal Order, 39 FCC Rcd 1319 (2024), available at https://www.fcc.gov/document/fcc-removes-12-entities-robocall-mitigation-database, the latter of which—if completed—would require all intermediate providers and terminating voice service providers to cease accepting your call traffic.

Sincerely,

Tracy Nayer

Special Deputy Attorney General Consumer Protection Division

North Carolina Department of Justice